

Contents

A General Introduction to Due Diligence: Look Before You Leap	vii
1: Transaction Types and Gauging the Extent of Due Diligence.....	1
2: Forming Due Diligence Teams	11
3: Initial Interactions with the Target (Requesting Materials, Teleconferences and the Data Room)	17
4: The Target’s Role in Due Diligence	25
5: Role of the Regulatory Professional or Regulatory Legal Counsel in Due Diligence.....	29
6: Regulatory Diligence Review.....	37
7: Supplemental Requests and Diligence Calls	67
8: Chemistry, Manufacturing and Controls and Supply Chain Diligence.....	73
9: Nonclinical and Clinical Expert Due Diligence Roles.....	83
10: Other Due Diligence Roles.....	99
11: Creating and Negotiating Milestones	117
12: Outputs of Due Diligence and the Final Diligence Report	123
List of Abbreviations	129
Index.....	133

Figures

Figure 10-1. Generic Illustration of a “Treatment Tree” Format for Understanding Patient Population Flow	102
Figure 10-2. Generic Example of Patient Leakage From Using a Treatment Decision Tree.....	103